

# Consultant Track - Training Agenda



Session	Worship / Prayer	Book/Article Discussions (Please prepare to discuss over dinner)	Discussions on The 10-P Model™ & Parable	Marketplace Miracle / Marketplace Story	Foundational Teaching	Case Study
	6:00 PM	6:05 PM	6:20 PM	7:30 PM	7:45 PM	8:15 PM
<b>1</b> <b>Mon</b> <b>25-Jan</b>		CITs intro over dinner	<b>Training Overview:</b> Walk through Agenda Expectations iLearning Overview Materials Navigation Product Bundles rēp Website Triplets Assignments	<b>DVD:</b> Almolonga, Guatamala (16min 34sec)	<b>PPT:</b> The History of Business as Missions	Introduce Phat Cook Case Study  <b>PPT:</b> Case Study Overview
<b>2</b> <b>Sat</b> <b>30-Jan</b> <b>9am-7pm</b>		<b>Book - <u>Convergence</u></b> <b>CTM:</b> 1: Who We Are 8: Framework for Applying The 10-P Model <b>Booklets - <u>Who We Are:</u></b> Vision Our 10-P Profile <b>Booklet - <u>The Vault:</u></b> <i>Beyond Halfway</i>	<b>Discussion:</b> Business as Ministry  <b>Discussion:</b> God's 10-P Profile <b>PPT:</b> Ways in which God Repurposes	<b>DVD:</b> Uganda (29min 17 sec)	<b>PPT:</b> Convergence <b>Exercise:</b> The Seven Seasons <b>Discussion:</b> Overview of the Institute and rēp <b>Exercise:</b> Personal Faith Journey <b>Book Review:</b> <u>Doing Business God's Way</u> <b>Book Review:</b> <u>When Heaven Invades Earth</u>	<b>Homework:</b> 10-P Profile (from Case Study Intro. Only)
<b>3</b> <b>Mon</b> <b>8-Feb</b>		<b>CTM:</b> 3: Re-Purposing the Corporation	<b>Purpose</b> <b>Movie:</b> <u>The Kid</u> (2min 33sec) <b>Parable:</b> The Rich Fool (Lk 12:13-21) <b>CTM 9.1 :</b> Purpose	<b>DVD:</b> Power Developments – “Kingdom Developers” (15min 17sec)	<b>Discussion:</b> Ethics (CTM)	<b>Review:</b> 10-P Profile <b>Intro:</b> Impact Assessment <b>PPT:</b> Scorecarding <b>Homework:</b> Purpose Scorecard
<b>4</b> <b>Mon</b> <b>15-Feb</b>		<b>Book - <u>Business Unlimited</u></b>	<b>Product</b> <b>Movie:</b> <u>The Passion of the Christ</u> (1min 58sec) <b>Parable:</b> The Mustard Seed & the Yeast (Mt 13:31-35; Mk 4:30-32; Lk 13:18-21)	<b>DVD:</b> Gunnar Olson (7min 36sec) <b>Story:</b> Mr. Golden – Metal flower story <b>rēp MPM:</b> Helderberg Honda – Vivian Gee	<b>PPT:</b> Marketplace Miracles <b>Exercise:</b> Pray for Marketplace Miracles	<b>Review:</b> Purpose Scorecard <b>Intro &amp; Homework:</b> Marketplace Miracle Form, 10-F Assessment
<b>5</b> <b>Sat</b> <b>20-Feb</b> <b>9am - 7pm</b>		<b>Book - <u>Anointed for Business</u></b> <b>Booklets - <u>Who We Are:</u></b> Values <i>Foundational Principles</i>	<b>Positioning</b> <b>Movie:</b> <u>Toy Story</u> (1min 50sec) <b>Parable:</b> The Unmerciful Servant (Mt 18:21-35)  <b>Presence</b> <b>Movie:</b> Master & Commander (4min 21sec) <b>Parable:</b> The Persistent Widow (Lk 18:1-8)	<b>rēp MPM:</b> Arfia - Paul Busk <b>DVD:</b> CBS Newsclip from New Orleans (2min 46sec)	<b>PPT:</b> Positional Truths <b>PPT:</b> BELTS: Lk 10 & 17:10 <b>PPT:</b> Prayer & Fundraising <b>Discussion:</b> Values Skits <b>PPT:</b> Venture Overview <b>Book Review:</b> <u>God is at Work</u> <b>Book Review:</b> <u>I-Operations</u>	<b>Review:</b> Marketplace Miracle Form, 10-F Assessment <b>PPT:</b> Positioning Statements <b>Homework:</b> Positioning Scorecard
<b>6</b> <b>Mon</b> <b>1-Mar</b>		<b>Booklet - <u>The Vault:</u></b> <i>Business Impact Networks</i>	<b>Partnering</b> <b>Movie:</b> Team Hoyt (5min 7sec) <b>Parable:</b> The Ten Minas (Lk 19:11-27)	<b>DVD:</b> Freddy Leketi (34min 01sec)	<b>PPT:</b> Business Impact Networks	<b>Review:</b> Positioning Scorecard <b>Intro &amp; Homework:</b> Client / Consultant Referral LEMON Assessment

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	6:00 PM	6:05 PM	6:20 PM	7:30 PM	7:45 PM	8:15 PM
7 Mon 8-Mar		<b>Booklets - The Vault:</b> <i>Wineskins</i> <i>Leading Through Change</i> <i>Structure without Stricture</i> <b>CTM:</b> <i>4: The Case for Society-Wide Transformation</i>	<b>Process</b> <b>Movie:</b> Beautiful Mind (2min 01sec) <b>Parable:</b> The Tenants (Mt 21:33-46; Mk 12:1-12; Lk 20:9-18)	<b>DVD:</b> <i>Elk River</i> (16min 54sec)		<b>Collect:</b> Client / Consultant Referral LEMON Assessment <b>*No Homework</b>
8  Sat 13-Mar 9am -		<b>Book:</b> <u>LEMON Leadership</u>	<b>People</b> <b>Movie:</b> Beautiful Mind (6min 05sec) <b>Parable:</b> The Workers in the Vineyard (Mt 20:1-16)		<b>PPT:</b> <i>LEMON Leadership Types</i> <b>Exercise:</b> <i>LEMON</i> <b>PPT:</b> Affirmation <b>PPT:</b> Households <b>PPT:</b> Leadership Track <b>Book Review:</b> <u>Keys to Heaven's Economy</u> <b>Discussion:</b> Presentation Tips	<b>Exercise:</b> Scorecarding <b>Homework:</b> People Scorecard
9 Mon 22-Mar			<b>Place</b> <b>Movie:</b> Joe Versus the Volcano (3min 10sec) <b>Parable:</b> The Wedding Banquet (Mt 22:1-14)	<b>PPT:</b> Sangengalo <b>PPT:</b> Dubai Landing	<b>PPT:</b> Hospitality in Business	<b>Review:</b> People Scorecard <b>Intro &amp; Homework:</b> Client Memo
10 Mon 29-Mar		<b>Book:</b> William Wilberforce: The Man Who Changed His Times <b>Booklet - The Vault:</b> <i>Ashes to Assets</i>	<b>Planning</b> <b>Movie:</b> Finding Nemo (1min 46sec) <b>Parable:</b> The Ten Virgins (Mt 25:1-13)	<b>DVD:</b> Michael Louis Grape Story (4min 15sec)	<b>Discussion:</b> Deuteronomy 11 <b>PPT:</b> Scorecard Coaching & Business Mentoring	<b>Review:</b> Client Memo <b>Intro:</b> Client Checklist <b>Homework:</b> Client Presentation
11 Mon 5-Apr		<b>Article:</b> <i>Why did Paul make Tents?</i> <b>Article:</b> <i>Kingdom Capitalists (Draft)</i>	<b>Profit</b> <b>Movie:</b> The Passion of the Christ (2min 19sec) <b>Parable:</b> The Parable of the Talents (Mt 25:14-29)	<b>Movie:</b> Schindler's List (5min 13sec) <b>rēp MPM:</b> Umoyo Networks - Don Smith		<b>Review:</b> Client Presentation <b>Homework:</b> Training Checklist
12	<b>The Big Weekend</b> <b>5pm Friday, April 9 - 7pm Sunday, April 11</b>					
13 Mon 19-Apr	<b>Scorecard Boot Camp</b>					
	<i>Scorecarding "Nano" Case Studies</i> <b>Break-Outs:</b> Overall Scorecarding, Strategy Development, KPIs			<i>Live Client Case Study</i> <b>Practice:</b> Consulting Skills, Questions, Prayer, CTM Use		
14 TBD	<b>Venture Team Dinner, Prayer &amp; Re-Entry Discussion</b>					

# Consultant Track - Training Agenda



**Saturday, January 30, 2010**  
**Location: Brett and Lyn's Home**  
**15545 Quickert Road, Saratoga CA 95070**

Agenda Item	Time	Responsible Person/team
<b>Arrival / Breakfast</b>	9:00 AM	
<b>Worship</b>	9:10 AM	
<b>Welcome / Introductions / Overview of Day's Agenda</b>	9:30 AM	
<b>Context - the Institute and rēp</b> Repositioned for Impact	9:40 AM	
<b>rēp Training: The Context</b> <ul style="list-style-type: none"> <li>• The rēp Product Architecture (TK)</li> <li>• Five years to Transform a Society</li> <li>• Three strands to the training</li> </ul>	10:10 AM	
<b>Coffee / Tea Break</b>	10:40 AM	
<b>rēp Training: Biblical Basis for Business as Ministry</b> <ul style="list-style-type: none"> <li>• What is ministry?</li> <li>• What is work?</li> <li>• God's glory in business</li> <li>• Secular/Sacred dichotomy – Exercise</li> <li>• Your business, your household</li> <li>• Location, location, location</li> <li>• Marketplace miracles</li> </ul>	10:55 AM	
<b>Prayer</b>	11:55 AM	
<b>God's Business</b> <ul style="list-style-type: none"> <li>• God's 10-P Profile</li> </ul>	12:05 PM	
<b>Homework: Phat Cook 10-P Profile</b>	12:20 PM	
<b>Book Review: Doing Business God's Way</b>	12:25 PM	
<b>Lunch from Indonesia</b>	12:40 PM	
<b>Convergence</b> <ul style="list-style-type: none"> <li>• Convergence</li> <li>• Seasons chart exercise</li> </ul>	1:40 PM	
<b>Ways in Which God Repurposes</b>	2:40 PM	
<b>Book Review: Heaven Invades Earth</b>	3:00 PM	
<b>Coffee / Tea Break &amp; Uganda Movie</b>	3:15 PM	
<b>Testimonies - Personal Faith Journey</b>	4:00 PM	
<b>Dinner &amp; Dessert from South Africa</b>	7:00 PM	

# Consultant Track - Training Agenda



## rēp Remote Training

Saturday, February 20, 2010

[https://www1.gotomeeting.com/join/\\*\\*\\*\\*\\*](https://www1.gotomeeting.com/join/*****)

Conference Call: (\*\*\*) \*\*\*-\*\*\*\*, access code \*\*\*-\*\*\*-\*\*\*

Agenda Item	Time	Responsible Person/team
Welcome, prayer, today's agenda, admin items	9:00 AM	
<b>Consultant Training: Positioning</b> <ul style="list-style-type: none"> <li>· 10-P Training</li> <li>· Parable: <i>The Unmerciful Servant</i></li> </ul>	9:05 AM	
<b>BELTS</b> - Luke 10 and 17:10	9:40 AM	
<b>Consultant Training: Presence</b> <ul style="list-style-type: none"> <li>· 10-P Training</li> <li>· Parable: <i>Mustard Seed and Yeast</i></li> <li>· <b>rēp MPM</b>: CBS Newsclip for New Orleans</li> </ul>	9:55 AM	
<b>Book Review:</b> <u>God is at Work</u>	10:35 AM	
<b>Book Review:</b> <u>I-Operations</u>	10:40 AM	
<b>rēp Training: Values &amp; Commitment</b> <ul style="list-style-type: none"> <li>· Role Play</li> <li>· Values &amp; Implications</li> <li>· Team Commitment statements</li> </ul>	10:45 AM	
<b>rēp Consultation: Day in the Life</b> <ul style="list-style-type: none"> <li>· Venture Consultation Agenda</li> </ul>	11:00 AM	
<b>Case Study</b> <ul style="list-style-type: none"> <li>· <i>Review</i>: Purpose Scorecard</li> <li>· <i>Teach</i>: Positioning Scorecard</li> </ul>	11:30 AM	
<b>Prayer &amp; fundraising</b>	12:15 PM	
<b>Close</b>	12:30 PM	

# Consultant Track - Training Agenda



## rēp Remote Training

Saturday, March 13, 2010

[https://www1.gotomeeting.com/join/\\*\\*\\*\\*\\*](https://www1.gotomeeting.com/join/*****)

Conference Call: (\*\*\*) \*\*\*-\*\*\*\*, access code \*\*\*-\*\*\*-\*\*\*

Agenda Item	duration	Time	Responsible Person/team
Welcome, today's agenda, admin items	5	9:00 AM	
Prayer	5	9:05 AM	
<b>Consultant Training: People</b> <ul style="list-style-type: none"> <li>· 10-P Training</li> <li>· Movie: Beautiful Mind (6min 5sec)</li> <li>· Parable: <i>The Workers in the Vineyard</i></li> </ul>	45	9:10 AM	
<b>Households</b>	15	9:55 AM	
<b>Presentation Tips</b>	10	10:10 AM	
<b>Case Study: People</b> <ul style="list-style-type: none"> <li>· review 10-P Profile</li> <li>· People Scorecard &amp; homework assignment</li> </ul>	45	10:20 AM	
<b>Affirmations</b>	15	11:05 AM	
<b>LEMON Leadership Types &amp; Exercises</b>	45	11:20 AM	
<b>Book Review: <u>Keys to Heaven's Economy</u></b>	5	12:05 PM	
<b>Leadership Track</b>	15	12:10 PM	
<b>Close</b>		12:25 PM	